Business Growth Value Proposition

A New and Better Way to Increase Business through Automated Premium Payment System



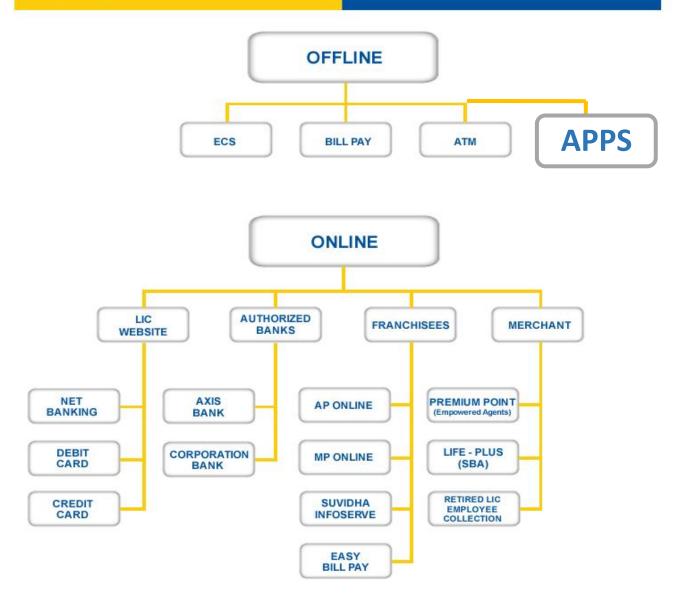
How Do You Pay LIC Premium Now ?

- Payment at LIC Cash Counter
 - Cash/ Cheque/ DD
 - Any Branch
- Payment through Alternate Channel
 - Offline
 - Online





LIC Alternate Channels of Premium Collection



www.MeraNivesh.com

UC PREMIUM IS DUE, BUT WHY STAND IN QUEUE.

ALTERNATE CHANNELS WELCOME YOU



OPTIONS AVAILABLE FOR PREMIUM PAYMENT



ONLINE, THROUGH LIC CUSTOMER PORTAL: Pay through net banking accounts, IMPS or VISA/Master Card/AMEX (Domestic cards only), RuPay Debit or Credit Cards. Check for details regarding convienence fee on payment page before paying through card.



ECS: Give standing instructions to your bank & LIC through a mandate form at ECS enabled locations, or states where RECS is enabled. ECS mandate forms also available at LIC branch offices.



DIRECT DEBIT: If you are a Corporation Bank or ICICI Bank account holder, give standing instructions to your bank and LIC through a mandate form available at LIC branch offices.



BILL PAY OR EBPP: Register for this facility through Corporation Bank, ICICI Bank, CITIBANK, HDFC Bank, Axis Bank, or Federal Bank. Services provided through Bill Desk, Tech Process, or LIC Credit Card. Registration can be done online, at these banks, or service providers website. It can also be done through a form provided by the banks.



AUTOMATIC PREMIUM PAYMENT SERVICE (APPS) THROUGH LICNMF: Investors of LIC Nomura Mutual Funds can give standing instructions to LICNMF for debit of LIC premium payments from their mutual funds account. Thus enjoying dual benefit of growth in funds through mutual funds and payment of premiums on time.



ATM: Register, and pay LIC premiums through the ATMs of Corporation Bank, Axis Bank and ICICI Bank ATMs.



BANKS: Pay in cash or cheque drawn on the bank at any Corporation Bank or Axis Bank branch.



PREMIUM POINT AND LIFE PLUS CENTERS: Pay premium in cash or cheque at more than 32,000 premium points of authorised LIC agents and retired employees and over 2500 Life Plus offices of SBAs.



FRANCHISEES: Pay in cash at the collection center of AP Online, MP Online, Suvidha or CSCs.



LIC MOBILE APPLICATION: Premium can be paid online using the LIC mobile app on Windows and Android phones.

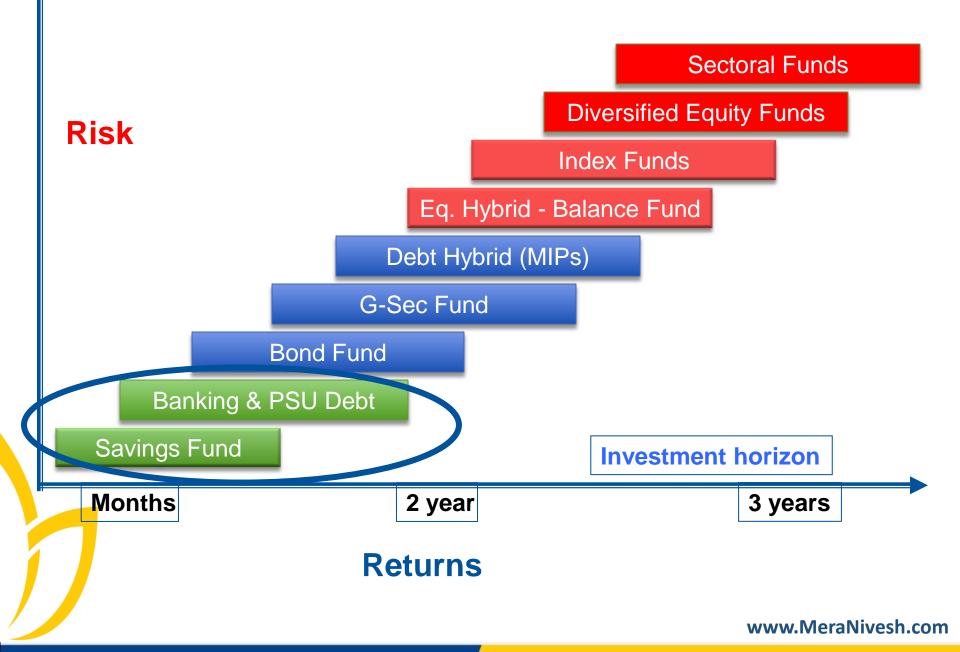
Beware of spurious phone calls/emails and fictitious/fraudulent offer. IRDA clarifies to public that • IRDA or its officials do not involve in activities like sale of any kind of insurance or financial products nor invest premiums • IRDA does not announce bonus. Public receiving such phones calls are requested to lodge police complaint alongwith the details of the phone call number



Concept of APPS

- The concept of "APPS" Automated Premium Payment System has been launched on 21-March-2013 by LIC of India in collaboration with LIC MF majorly to substitute LIC's popular ADVANCE PREMIUM DEPOSIT facility has been withdrawn since February 2013
- It is an Automatic process of paying LIC premium directly from LIC MF Savings Plus Investment





Saving Fund / Banking & PSU Debt Fund

- These Schemes are **pure debt schemes Low Duration / BPSU**
- Zero Equity Scheme Does not Invest in Equity Market
- No Lock-in : Just like Savings Bank Account Balance amount can be withdrawn any point of time

APPS Vs. ECS/NACH

- APPS is totally different from ECS with many more benefits and flexibility:
- Simple & Easiest Registration Procedure
- No penalty on APPS debit failures.
- SMS/Email Alerts to Investor from LIC Mutual fund..
- Due to changes in Service Tax or ECS Failure, banks will insist for new mandate to be submitted. In case of APPS no new mandate is required
- Instead of Bank there is LIC MF and instead of Savings account there will be Savings Fund or Banking & PSU Debt Fund.

Consumer's Evolution

The consumer is not only becoming more and **more knowledgeable** every day, he is also becoming more and **more demanding** in terms of **quality of advice**

Satisfying total needs of the consumer with simple insurance products is becoming a challenge



Types of Solutions in APPS



 Convert any previous, current and future plans to Single Pay, Limited Pay, Flexi Pay or Monthly Saver Solution

Also convert any combination to same

New APPS Calcy.xlsx

Benefits to Customer

- Pay once or for a limited term and get tax saving every year for entire term
- Tax free Maturity with Single Payment option
- Any Term for any Product
- Customers can enjoy Yearly Premium Rebate on Monthly mode of payment
- Customer can get Additional Maturity "Happy Bonus" in addition to LIC Policy Maturity
- Higher Returns than any Bank Account
 - Saving in Time and Hassel Free process

Benefits to You

- Earn Commission every year from LIC for the entire term!!!
- Earn commission from LIC MF every Month
- Reduction in cost of premium collection
 - Better services and satisfaction to client



APPS Execution Process

Invest in LIC Mutual Fund Scheme



Only One Time Submission of APPS Mandate form to LIC MF



All Future premium will be paid from LIC MF Investment.

www.MeraNivesh.com

How it Works ...

 Option to choose Grace period in all traditional plan expect Term Plan policies

Premium Debit on Due Date	5 Days prior to the last date of grace period
Date	period

Policy holder should keep sufficient balance on debit date



Points to Remember....

- At the time for opting for APPS, all the premiums already due must have been paid
- Third Party payment is not allowed in Mutual Fund
- ULIPs, Health Policies and Policies with Monthly mode is not allowed under APPS.
- Minimum Premium amount must be Rs.500 or More (Any Mode)
- Mobile No. & Email id is compulsory.
- Mandatory Attachment with APPS Mandate form...
 - PAN Card copy
 - Copy of FPR, Policy document or LIC Status Report

Points to Remember....

- All premium paid receipts will be received on registered email
- LIC Premium paid status will be reflect in LIC MF Statement along with Policy No.
- Mandate registration will take 30 Days time
- Policy registration details will be available online on LIC MF Agent's portal



ACCOUNT STATEMENT

Statement date : 02 Dec 2022							ACCOUNT S	TATEMENT	
Folio No :50112	2388905 Dp ld	: Client ld :		Off. :		Resi			
PRANAY AN				and drive a set	8733844615 Please provide	CAN	:		
Ahmedabad Gujarat pin	: 380050	'I STAND, BAPUNAGAR,		Status	Iding : SINGLE : INDIVIDUAL :Not Registered	I			
2nd Unit Holder:			Nominee Name 2 :						
3rd Unit Holder :				Nominee Name 3 :					
	PAN / PEKRN	KYC	КҮС Туре		FATCA#	KIN		UBO #	
Primary	AXXXX2191F	Verified	KRA KYC		NA			NA	
Joint Holder 1									
Joint Holder 2									
Guardian									

It is Mandatory for all investors (new and existing) to provide information related to FATCA (Foreign Account Tax Compliance Act) and UBO for Non Individual. These details can be updated online at https://mfs.kfintech.com/mfs/fatcahome.aspx or by submitting a duly filled and signed application form at any of our branch.

	Summ	ary of Inves	tments				
Scheme Details	Amount	IDCV	V issuance	NAV (₹)	Balance Units	Current Value	
	Invested (₹)	Paid (₹)	Re-invested (₹)			(₹)	
LIC MF SAVINGS FUND - REGULAR PLAN-GROWTH	27,364.88	0.00	0.00	33.2290	861.157	28,615.39	
Total:	27,364.88					28,615.39	

Investment Details

LIC MF SA	VINGS FUND - REGULAR P	LAN-GROWTH- ISIN : INF	767K01AO5			NAV	as on 01/12/2022	: 33.2290
Date	Transaction Type			Amount (₹)	NAV (₹)	Price (₹)	Number of Units	Balance Units
	Net Systematic Investment (NA	V Dt. 26/08/2022) (115/239)		999.95	32.8238	32.8238	30.464	1,072.943
26/09/2022	Gross Systematic Investment (I	NAV Dt: 27/09/2022)		1,000.00				
	Stamp Duty @ 0.005 %			0.05				
	Opening Balance							1,103.355
25/10/2022	Gross Systematic Investment (I	NAV Dt: 25/10/2022)		1,000.00				
	Stamp Duty @ 0.005 %			0.05				
	Net Systematic Investment (NAV Dt: 25/10/2022) (117/239)			999.95	33.0061	33.0061	30.296	1,133.651
25/11/2022	Systematic Withdrawal (NAV D LIC Premium :838371920	£ 25/11/2022)		10,044.00	33.1918	33.1918	302.605	831.046
25/11/2022	Gross Systematic Investment (I	NAV Dt: 28/11/2022)		1,000.00				
	Stamp Duty @ 0.005 %			0.05				
	Net Systematic Investment (NA	V Dt: 28/11/2022) (118/239)		999.95	33.2093	33.2093	30.111	861.157
Current Unit Balance : 861.157 Market Value as on 01/12/2022 : 28,615.38			01/12/2022 : 28,615.39			Current Co	ost: 27,364.88	
Bank Name :	Canara Bank		Bank Account No	SAVINGS	XXXXXXXXX	XX4480		
Sub Broker Al	RN Code :	IFSC Code : Please Provide				Redemption	n payout Mode : D	irect Credi
Broker Code	Name: ARN-32141 \ Prasannaku	mar Digambharbhai Kanaldekar	Sub Broker Code :		EUIN :		RIA Code :	
							W	ww.

Revolutionary Concept.. APPS

One Concept that gives benefits to All....

- Customers
- LIC Agent
- LIC of India &
- LIC Mutual Fund





Come, let's together write a new success story

Thank You....

www.MeraNivesh.com